



INCORPORATED COUNTY OF LOS ALAMOS

101 Camino Entrada, Building 3
Los Alamos, New Mexico 87544 (505) 661-4568
Procurement Division

July 25, 2024

TO ALL HOLDERS OF SOLICITATION DOCUMENTS FOR:

Request for Proposals No. RFP25-12 RFP Name: Mobile Video Surveillance Equipment Installation and Maintenance

Addendum No. 2

This Addendum No. 2 forms a part of the Solicitation Documents and modifies, as noted below, the original Solicitation Documents identified above.

This Addendum provides County's response to questions received to all prospective Offerors:

1. Please confirm that Exhibit J – Cost Summary Sheet and Exhibit K – Los Alamos County Technology Standards are both to be included in proposal.

Answer: Yes, both Exhibits are to be included in Offeror's response to the RFP.

2. Please provide clarification on Exhibit C Disadvantaged Business Enterprise Certification.

Answer: Offerors are advised to read the Certification in its entirety to ensure they are able to comply with FTA requirements. If Offeror is a DBE, Offeror must submit evidence of their current DBE certification provided by NMDOT.

3. How many years would the annual maintenance contract last?

Answer: For the entire term of the agreement.

4. Is the three (3) year standard warranty referring to annual maintenance or a more frequent maintenance schedule?

Answer: The warranty refers to the equipment itself for purposes of replacement or repair.

5. Does Atomic transit plan to move the equipment from the vehicles being replaced in 2025 to the new vehicles? If so, should bidders include this cost in their proposal?

Answer: Yes, the equipment will be moved to the new vehicles. Yes, Offerors should include this cost in their proposal.

6. Recorder specifications call for an NVR but camera specifications call for AHD cameras. Does ACT mean to ask for a Hybrid Video Recorder (HVR) or to ask for IP cameras that would function with a Network Video Recorder (NVR)

Answer: Offerors should respond with what products they have available to meet either an HVR or IP cameras that will function with an NVR.

7. Can ACT clarify what it means by “camera search” functions?

Answer: Search functions should include the ability to access footage from IP cameras and/or transmit video wirelessly.

8. Does the requirement to protect against dust and moisture require a passive or fanless cooling design to protect against dust and moisture incursion?

Answer: A fanless cooling design is not a requirement.

9. Is ACT requesting that all cameras be wide angle fisheye style with a minimum of 120 degree horizontal field of view, or the industry standard 2.8mm focal length that achieves a 120 degree diagonal field of view.

Answer: Cameras should meet industry standards at a minimum.

10. Can ACT clarify what is meant by search video from hard drive by time lapse?

Answer: Users should be able to retrieve archived footage.

11. Does “white labeled” third party Video Management Software (VMS) meet the requirement that software is developed and owned by the contractor? For clarity, the VMS source code is not owned by the contractor in this situation?

Answer: Offerors should respond to this to the best of their ability and provide details on the products they are including in their proposal response.

12. Does ACT wish for a minimum of 2 year base warranty or 3 years as required by section A 8.a?

Answer: A two (2) year warranty is required. A three (3) year, or longer, warranty is preferred.

13. Can ACT provide details on its current Wi-Fi infrastructure?

Answer: The County currently has a wireless access point where the buses enter the parking yard that downloads video so it can be viewed remotely or while in the yard. This equipment and technology is jointly provided by both the County and the vendor

14. Does ACT currently have Wi-Fi / cell modems on board that it would like proposers to utilize? If so, can the County Provide the details of these modems? Is there an available WAN port on the existing modems?

Answer: Yes, but they are used on our Enterprise Transit Management Software (ETMS). Offerors are asked to include information on this equipment and the

costs associated in their proposal response. The current modems in use are DIGI WR64-A121 Cellular Router Transport WR64 and Sierra Wireless Airlink RV50 which, once again, are being used on our Enterprise Transit Management Software (ETMS). Offerors should propose with the assumption that a WAN port is not available.

15. Do you already have an existing 4G data connection on the vehicles or should we quote a 4G data plan?

Answer: Offerors should provide these features in their response.

16. Is there a desired frequency of on-site visits desired for the maintenance plan? Annually, quarterly, etc.?

Answer: Annually.

17. Does Los Alamos Transit desire the vendor to integrate with existing Cellular modems?

Answer: The current modems are used on the County's Enterprise Transit Management Software (ETMS). Offerors are asked to include information on this equipment and the costs associated in their proposal response.

18. Understanding this project is federally funded, it is assumed that the solution must be NDAA compliant. Can Los Alamos please confirm if the solution must be NDAA compliant?

Answer: All Grant requirements are listed in the Exhibits to the RFP. Offerors are advised to read the grant language carefully provide a response which identifies their ability to comply with those requirements.

All other provisions of the Solicitation Documents shall remain unchanged. This Addendum No. 2 is hereby made a part of the Solicitation Documents to the same extent as those provisions contained in the original documents and all itemized listings thereof.

Each Respondent is requested to acknowledge receipt of this Addendum No. 2 with the Proposal Forms.

I hereby acknowledge receipt of this Addendum No. 2.

Signed _____ Print Name _____ Date _____

Title _____ Company _____